

# Speedy Settlements

VERTICAL SOFTWARE'S SpeEDI ENTERS TICKETS AND CONTRACTS ELECTRONICALLY

Two Rivers FS, Rushville, IL, has found an easier, faster, and more accurate way to handle all the grain it delivers to Archer Daniels Midland (ADM) and Cargill.

The company uses the SpeEDI (electronic data interchange) program from Vertical Software Inc. to process tickets, contracts, and settlements from the two agribusiness giants.

"We don't receive any paper from either company," says Gordon Miller, grain department manager at Two Rivers. "All our tickets, contracts, and settlements come electronically."

## Features

With the SpeEDI program, ADM and Cargill post tickets on the Internet. Two Rivers retrieves the tickets, which are then entered electronically into the cooperative's GrainTrac software system from Vertical Software.

"All we have to do on our side of the GrainTrac program is take the ticket information, apply it to that customer's account, and assign the proper disposition of grain to it,"



*Two Rivers FS Assistant Grain Manager and Merchandiser Scott Shelts.*

Miller says. "It works for the purchase and sale side."

Since Two Rivers' employees don't have to enter ticket information manually, time is saved, along with errors.

"Any time you can get away from that manual entry process, you don't have to worry about wrong grades or weights being punched in," Miller says.

Two Rivers can access the tickets daily, instead of waiting several days for the company to send the paper copies.

**Adding Cargill.** Two Rivers started using the system with ADM about five

years ago. It added Cargill in September because of the increasing volume it was doing with the company.

Without the EDI system, Miller says he would have needed to add additional employees to enter the Cargill tickets.

"I don't like to have part-time people doing ticket entry because they don't know the customers. Ticket entry is the most important job we have in terms of accuracy," he says. "By doing it electronically, it lets our own people who are familiar with the accounts take care of the tickets."

## Additional Features

SpeEDI will automatically apply elevator loadouts and the sale side of farmer direct deliveries to the same contract as used by the EDI partner.

The program will search for out-bound in-transit tickets for elevator shipments. If tickets are found, Miller says, SpeEDI will automatically unload the in-transit tickets and make the appropriate adjustment to contracts and elevator inventories.

## Grain Company

### Two Rivers FS

Rushville, IL • 217-322-3306  
www.tworiversfs.com

Gordon Miller, grain department manager

**Storage capacity:** 4.5 million bushels

**Annual volume:** 17 million bushels

**Annual revenues:** \$60 million

**Number of employees:** 180

**Crops handled:** Corn, soybeans, wheat

**Services:** Grain handling, storage, brokerage

## Software Vendor



Peoria, IL • 309-676-0700

www.verticalsoftware.net

Patrick Gilroy, President

Dave Markley, Manager

Installation Services

Ron Kimbrell, Manager Information Services

Cynthia Williams, Manager Software Support Services

**Grain Accounting Software:** GrainTrac

**Operating Systems:** Windows XP Pro, Windows 2003 Server, and Windows Terminal Services.

**Software Options:** GrainTrac for Windows, ScaleTrac for Windows, TurningPoint Accounting, AgPoint, ScalePoint and MixPoint, and GrainTrac PASS On-Line Producer Inquiry.